



TORCH Management Services, Inc.

Dear TORCH Member,

TMSI's Endorsed Business Partner program is a way to identify and promote industry-leading firms that can meet the pressing needs of our TORCH member hospitals. We are committed to connecting you with the highest quality partners and providing additional value to you.

With that said, it is a pleasure to introduce Merritt Hawkins, a new TMSI Endorsed Business Partner. Merritt Hawkins (www.merritthawkins.com) is the nation's leading provider of physician search and consulting services.

Established in 1987, Merritt Hawkins — a company of AMN Healthcare (NYSE: AMN) — is the largest permanent physician search firm in the U.S. and is the acknowledged leader in its field. Merritt Hawkins' industry-leading expertise, commitment to quality, consistent professionalism is superior within its field. Merritt Hawkins takes a consultative approach with its clients, providing data and strategic perspective early on to establish an effective search program regardless of client size, location, or area of need. Merritt Hawkins has the resources and depth to source qualified candidates who match its clients' parameters, allowing it to place more physicians annually than any other firm.

Merritt Hawkins is also recognized for its unrivalled thought leadership. Its executives authored the definitive work on physician search — Merritt Hawkins Guide to Physician Recruiting — as well as the nationally noted book, *Will the Last Physician in America Please Turn Off the Lights?* Merritt Hawkins' surveys, including its annual Review of Physician and Advanced Practitioner Recruiting Incentives, are continually cited by leading publications from The Wall Street Journal and USA Today to Modern Healthcare and Becker's Hospital Review. Merritt Hawkins' leaders address thousands of healthcare executives every year through highly regarded educational programs on physician staffing and more.

After a lengthy and thorough due diligence process, the TMSI Board chose to endorse Merritt Hawkins as an endorsed partner. They will invest the time and energy to build positive client relationships and deliver the staffing services your organization needs.

For more information, contact our Merritt Hawkins Texas Regional Vice Presidents:

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Also contact me at (512) 750-4128 or Russell Bishop at (214)399-4594 for more details.

Sincerely,

Vicki Pascasio, FACHE
TMSI President/CEO