



CLIENT ASSESSMENT

Mark Timm
Chief Human Resource Officer
Yavapai Regional Medical Center
Prescott, Arizona

Merritt Hawkins has achieved a 30-plus year reputation for excellence in physician search, placing physicians nationwide in both clinical positions and in Physician Executive positions. In the following client assessment, Mark Timm, Chief Human Resource Officer for Yavapai Regional Medical center in Prescott, Arizona, discusses how Merritt Hawkins partnered with his facility to recruit a key new member of their Senior Leadership Team.

“Our facility was in need of an Executive Medical Director to lead our employed-physician network and our Accountable Care Organization (ACO).”

“Due to time pressure to find a new Physician Executive, I reached out to several executive placement firms, including Merritt Hawkins, for assistance. Merritt Hawkins won the assignment with their informative sales consultant who thoroughly explained the collaborative search process.”

“Merritt Hawkins then assigned a seasoned search executive who took the time to come to town and get to know our organization and community. Our Merritt Hawkins’ consultants moved the process quickly but effectively, resulting in a wonderful new addition to our Senior Leadership Team.”

“The entire process took less than 90 days.”

“This was a challenging assignment as growth of our physician network created pressure to fill the position more quickly than we could using our own recruitment tools. Merritt Hawkins displayed a variety of strengths during the process, providing focus and follow-through. They genuinely sought to find the right candidate to meet our needs.”

“Our Merritt Hawkins recruiting consultant, Kim Zeigler, is the best recruiter I’ve worked with in 25 years in healthcare human resources.”

“If we have a need in the future, I will certainly use Merritt Hawkins again.”