



Georgia Hospital Health Services, Inc.  
A subsidiary of the Georgia Hospital Association

February 5, 2015

To Whom It May Concern:

This purpose of this letter is to acknowledge the positive and productive relationship that exists between Georgia Hospital Health Services, a subsidiary of the Georgia Hospital Association, and Merritt Hawkins & Associates, a national permanent physician search firm. For over a decade, we have worked with Merritt Hawkins and are comfortable recommending them without reservation.

Merritt Hawkins & Associates, an AMN Healthcare, Inc. company, has over 25 years of industry-leading experience, and a proven, innovative, consultative recruitment approach. They utilize a multi-faceted approach in assisting hospitals through staffing placements, education, and consulting. Merritt Hawkins is recognized as the nation's premier permanent physician search firm, and also specializes in the permanent recruitment of advanced practice, allied health care professionals, such as certified registered nurse anesthetists, pharmacists, dosimetrists, medical physicists, radiation therapists, physical therapists, and occupational therapists, to name just a few.

Merritt Hawkins has a comprehensive understanding of the healthcare industry. They are widely published and provide research information that includes a variety of surveys, such as its Review of Physician Recruitment Incentives (published annually in Modern Healthcare magazine), its Survey of Final Year Medical Residents (frequently referenced in The Wall Street Journal and other publications), and its' Survey of Physician Inpatient/Outpatient Revenue.

Again, we have found that Merritt Hawkins will apply the necessary resources and energy to form lasting relationships with our Georgia hospitals. If you would like additional information, please contact me at (770) 249-4512 or at [bwylie@gha.org](mailto:bwylie@gha.org).

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Wylie", written in a cursive style.

Bill Wylie  
Vice President, GHHS