



Georgia Hospital Health Services, Inc.
A subsidiary of the Georgia Hospital Association

January 2, 2019

To Whom It May Concern:

This letter is to acknowledge the long positive and productive relationship between Georgia Hospital Health Services, a subsidiary of the Georgia Hospital Association, and Merritt Hawkins & Associates, a national permanent physician search firm. For over 18 years, Merritt Hawkins has been one of GHHS' endorsed partners and providing support to our 170 members.

Merritt Hawkins & Associates, an AMN Healthcare, Inc. company, (NYSE: AHS) is the largest permanent placement physician search and consulting firm in the United States. Merritt Hawkins conducts more than 2,600 permanent physician search assignments each year. Merritt Hawkins & Associates also specializes in the permanent recruitment of advanced practice allied health care professionals, such as certified registered nurse anesthetists, pharmacists, dosimetrists, medical physicists, radiation therapists, physical therapists, occupational therapists and others. Their 30 year track record in the industry speaks to their expertise and trust.

Merritt Hawkins & Associates really understands how to work with an association. They have a comprehensive and outstanding understanding of the healthcare industry in our state and are willing to take a multi-faceted approach at assisting hospitals through staffing and consulting. In addition to individual engagements, Merritt Hawkins is one of our premier education providers around physician trends and recruitment. The company is widely published and provides research information that includes a variety of surveys, such as its Review of Physician Recruitment Incentives (published annually in Modern Healthcare magazine) its Survey of Final Year Medical Residents, and its' Survey of Physician Inpatient/Outpatient Revenue which provides valuable information to our members.

Again, we have found Merritt Hawkins & Associates to be willing and able to expend the resources and energy necessary to form lasting relationships in Georgia. Please contact me at (770) 249-4512 or bwylie@gha.org if you would like additional information about Merritt Hawkins & Associates.

Sincerely,

A handwritten signature in blue ink, appearing to read "Bill Wylie", is written over a light blue horizontal line.

Bill Wylie
Senior Vice President, Business Operations