

Strategic Service Partners



AN INDUSTRY LEADER FOR 30 YEARS, MERRITT HAWKINS IS THE MOST CONSISTENTLY EFFECTIVE AND SERVICE-ORIENTED PHYSICIAN SEARCH FIRM IN THE NATION.

Partner Profile

Merritt Hawkins is the largest permanent placement physician and allied healthcare professional search and consulting firm in the United States and is a company of AMN Healthcare (NYSE: AMN), the nation's largest healthcare work force solutions organization. Merritt Hawkins conducts more than 3,000 permanent search assignments per year for physicians, nurse practitioners, physician assistants and other clinical professionals.

About QPA Strategic Service Partners

QPA leverages its group buying power to offer client hospitals access to preferred pricing and contract terms with service-oriented companies through its Strategic Service Partner Program. QPA stringently evaluates potential SSPs and regularly reviews them to ensure ongoing client benefit.

QPA Client Benefits

- Provides preferred pricing for QHR client facilities
- Offers free on-site consultation
- Conducts in-depth, on-site practice and community evaluation
- Provides consultation on physician contracts and incentives
- Delivers industry-leading resources including national databases of candidates and presence on over 300 job sites
- Performs extensive candidate screening
- Coordinates travel and interview timing for all candidates
- Conducts debrief interview with candidate and shares that information with the hospital decision maker(s)
- Offers educational resources including surveys, white papers, books and presentations

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QUORUM | Purchasing Advantage™

Client Testimonials

“Merritt Hawkins can fill positions in remote locations. Merritt Hawkins’ consultants always responded in a timely manner. Merritt Hawkins also exhibits great attention to detail, by screening candidates thoroughly to ensure there are no surprises. We would not change a thing about how the searches were conducted. We have recommended Merritt Hawkins to others and we are continuing to use the firm for our physician recruiting needs.”

–Gary Brewer, CEO
Valley View Hospital
Glenwood Springs, CO

“In my 15 years here in Gonzales, Merritt Hawkins has filled eight recruitment engagements for me. All eight physicians have developed successful practices here and continue to support this health system today. Merritt Hawkins always gets the engagement filled and the physicians they bring are motivated, personable and professional. It doesn’t get any better than that in a town of 8,000.”

–Chuck Norris, CEO
Gonzales Healthcare Systems
Gonzales, TX

