

# A WINNING PARTNERSHIP

Proud to be a Preferred Partner of the National Association of Community Health Centers' Value in Staffing (ViS) Program



Supporting the Mission



Partnership Statistics



A Proven System



Acknowledged Leader

## SUPPORTING THE MISSION:

Now providing care for close to 25 million patients a year, America's Federally Qualified Community Health Centers (FQHCs) serve as a key safety net offering quality, affordable, accessible care to traditionally underserved populations nationwide.

Merritt Hawkins, the nation's leading physician search and consulting firm, is proud to support this vital mission. As a ViS partner, we have served hundreds of FQHCs around the country, providing the most comprehensive, value-added and effective physician search and consulting services available in the industry today.

To further underscore its commitment to the FQHC mission, Merritt Hawkins conducts a unique, annual Pro Bono Physician Search Program in which we find a physician for an understaffed FQHC, waiving our professional fees.

## PARTNERSHIP STATISTICS:



FQHC placements nationwide

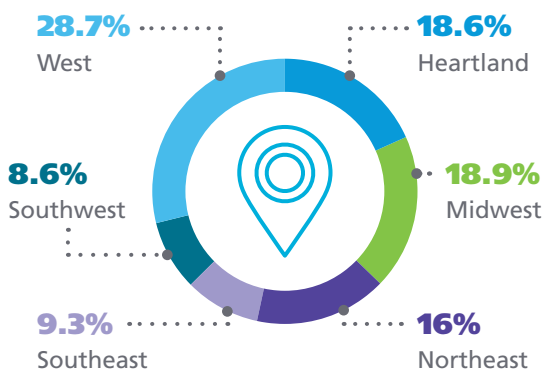


FQHC interviews since 2010








Average days to fill search

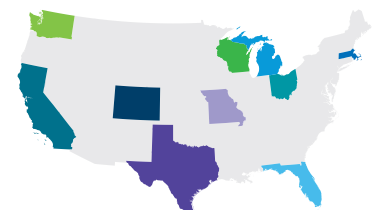
### SEARCH ACTIVITY BY REGION:



### TOP PLACED SPECIALTIES:

-  Family Medicine
-  Internal Medicine
-  Nurse Practitioner
-  Dentistry
-  Psychiatry

### TOP 10 STATES BY NUMBER OF SEARCHES:



- |               |                  |              |
|---------------|------------------|--------------|
| 1. California | 5. Michigan      | 9. Wisconsin |
| 2. Missouri   | 6. Massachusetts | 10. Ohio     |
| 3. Texas      | 7. Colorado      |              |
| 4. Florida    | 8. Washington    |              |



## A PROVEN SYSTEM:

Merritt Hawkins offers a proven system of physician search developed over 30 years working with thousands of FQHCs, hospitals, medical groups and physician practices nationwide. As a company of AMN Healthcare, we also offer the resources of the largest healthcare staffing organization in the United States.



## ACKNOWLEDGED LEADER

Merritt Hawkins has been recognized as the national leader in physician search in publications ranging from *The Wall Street Journal* and *USA Today* to *Modern Healthcare* and *The New England Journal of Medicine*. We are happy to provide NACHC members with complementary data on a wide range of physician recruiting topics, including physician supply metrics, physician compensation, contract structuring and related information.



## FQHC CLIENT TESTIMONIALS

Merritt Hawkins is happy to provide FQHC references to those requesting them. Following are select comments from several of our FQHC partners:



“Unlike other search firms we have worked with in the past, Merritt Hawkins delivered candidates almost immediately and kept a steady pace of qualified candidates coming in. We would absolutely work with Merritt Hawkins again and I have already recommended them to others.”

**Mimi Beresky**

**Chief Operating Officer - Shalom Health Care Center, Indianapolis, Indiana**

“Merritt Hawkins did an excellent job and I would gladly recommend them to others. Merritt Hawkins worked night and day to find candidates...that fit into our community and profile. We would definitely work with Merritt Hawkins again when another need appears.”

**Dana Fox**

**Executive Director - Mattawa Community Medical Clinic, Mattawa, Washington**

“I truly can whole heartedly recommend Merritt Hawkins to your center or facility. The services we received from the moment Merritt Hawkins contacted me, through their follow-up after the physician placements, were extraordinary.”

**Susan Jeremiah**

**Chief Human Resources Officer - South River Community Health Center, Winston, Oregon**



To learn more about Merritt Hawkins and the resources we provide through the Value in Staffing Program, please contact us at 800-876-0500 or visit us at [merritthawkins.com](http://merritthawkins.com)

For additional information about the Value in Staffing Program, please contact Maurice Denis at 301-347-0400 ext. 2008 or visit [www.valueinstaffing.org](http://www.valueinstaffing.org)

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