



## Tennessee Hospital Association

November 9, 2011

To Whom It May Concern:

This letter acknowledges the Preferred Vendor relationship between THA Solutions Group and Merritt Hawkins, one of the leading physician search and consulting firms in the United States.

Established in 1987, Merritt Hawkins is a subsidiary of AMN Healthcare (NYSE: AHS), the largest health care staffing organization in the country. Merritt Hawkins is known nationwide for their expertise in physician recruiting. Executives with the firm authored the definitive book on physician search – Merritt Hawkins Guide to Physician Recruiting. They also speak nationally on health care staffing topics and are continually cited by leading publications from The Wall Street Journal and USA Today to Modern Healthcare and Hospitals & Health Network.

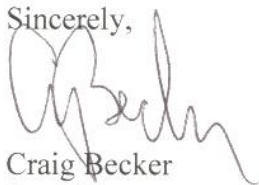
Of most importance, Merritt Hawkins has established an excellent track record in our state. The firm has placed physicians and allied healthcare professionals throughout Tennessee while earning high marks from clients for professionalism and commitment to client service.

Merritt Hawkins takes a consultative approach with its clients, providing the data and strategic perspective they require on the front end to establish an effective search program regardless of the client's size, location, or area of need. Then, Merritt Hawkins is able to use the national resources and "bench strength" to source qualified candidates who match its client's parameters, allowing it to place more physicians every year than any other firm in the industry.

We have found Merritt Hawkins consistently willing to commit the time, energy and expertise necessary to building lasting relationships.

If you have any questions about this company or any vendor endorsed by THA Solutions Group, please contact Ashley Fyffe, Executive Assistant at (615) 401-7417.

Sincerely,



Craig Becker  
President