

Client Assessment



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Merritt, Hawkins & Associates works to create partnerships with our clients that last even when there are challenges on particular search assignments. In the following assessment, Charles Pinkert discusses how his facility has worked through challenges with Merritt, Hawkins & Associates to achieve success.

"We had been searching for an endocrinologist for some time and had used Merritt, Hawkins & Associates in the past. Though the firm generated candidates for us, in the past we had not been able to create the appropriate match we were looking for.

"However, based on past performance and on Merritt, Hawkins' reputation in the market place we elected to use them again. Our consultants listened to our concerns and modified their approach to meet our needs. I would say the three principal strengths of the firm include consistency, follow through and perseverance. MHA performed well and in the end got the job done.

"I think that Merritt, Hawkins & Associates is a great example in the workplace of a company that stands on its performance and wants things done right. Other search firms I have worked with do not necessarily have this type of business ethic.

"There was nothing about this search I would have changed or modified in any way, and I would absolutely use Merritt, Hawkins & Associates again."