



## Client Assessment

### **Harton Regional Medical Center Tullahoma, TN**

Bob Bigley  
CEO  
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Merritt Hawkins & Associates is proud of the fact that the majority of our search assignments are derived from repeat requests from current clients, or from new clients who were recommend to us by existing clients. Bob Bigley, CEO, with Harton Regional Medical Center, a Health Management Associates (HMA) facility, was recommended to us by other executives in the HMA system. Mr. Bigley's comments regarding our service are below:

"Merritt Hawkins & Associates has achieved positive results for other hospitals in the HMA system. I selected the firm to assist us based on their successful track record with our facilities and upon the favorable recommendations I received from other HMA executives"

"Based on their record, we had considerable expectations that Merritt Hawkins & Associates would perform well, and, in fact, they performed better than expected."

"In identifying strengths of the firm, I would single out great communications between their consultants, our facility and the candidates, as well as a good understanding of the requirements of the candidates. The front-end preparation was detailed and professional and the follow-through was excellent."

"I would certainly recommend Merritt Hawkins & Associates to others and already have."

