



Client Assessment

Mercy Medical Center Sioux City, IA

Nancy Augustine
Director of Physician Recruiting
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Merritt Hawkins & Associates' goal is to become a long-term partner with its clients, helping them to ensure a consistent supply of physicians to meet the needs of their communities.

Mercy Medical Center is an example of a client with whom we have built a productive, ongoing relationship. Nancy Augustine, Director of Physician Recruiting for Mercy Medical Center, discusses our services.

“Merritt Hawkins & Associates has established a reputation as the leader in the physician search industry. We turned to them initially because they are nationally known and respected. We have since developed a track record with them that is based not on their reputation but on what they have been able to achieve for our facility and community.”

“The relationship has been a very positive and productive one. We challenged Merritt Hawkins & Associates in difficult searches, such as a search for a cardiovascular surgeon. This type of search requires a national effort – you have to search for candidates across the spectrum of states because you are unlikely to find one locally. They succeeded on this search and have been successful on over a dozen occasions, in areas ranging from surgical specialties to psychiatry.”

“We’ve been particularly pleased by the responsiveness and personal attention we have received from our recruiting consultants. They are very knowledgeable and they have the professionalism and savvy to establish a positive rapport with physicians. We also appreciate the fact that Merritt Hawkins & Associates’ consultants personally spend time at our facility and community, so they are able to represent us accurately and thoroughly.”

“Merritt Hawkins & Associates has proven to be a very reliable partner and we value the relationship we have developed with them.”

