



## Client Assessment

### Sarasota Orthopedic Associates Sarasota, FL

Joyce Sewell  
Administrator  
941-552-3309

**Due to the limited supply, surgical sub-specialists have traditionally been difficult to find. Merritt Hawkins & Associates is proud of the partnerships we have formed with medical groups, hospitals, and other healthcare providers with whom we have worked successfully to recruit sub-specialists. The following assessment from Joyce Sewell, Administrator of Sarasota Orthopedic Associates in Sarasota, Florida, provides an example of one such search.**

“Our group needed two physicians, a spine surgeon and a hand/upper extremity surgeon. These types of physicians are highly sought after in today’s market and are very difficult to recruit.”

“We partnered with Merritt Hawkins & Associates because they are a nationally known firm with a wide range of resources and expertise. Based on our two needs, I believe the firm performed very well. They were able to generate qualified candidates who were well screened so that they matched our requirements. Communication and follow-up from our Merritt Hawkins’ consultants was timely and, in general, the firm’s staff was both attentive and courteous.”

“We have used other search firms, but found Merritt Hawkins & Associates did a better job sourcing candidates, and that their candidates were better screened and prepared for our opportunity that those sourced by other firms.”

“Should we have a recruitment need in the future, I would use Merritt Hawkins & Associates again.”

