



Client Assessment

WorkMed San Diego, CA

Russell Dunnum, M.D.
858-457-4717

Merritt Hawkins & Associates partners with a wide range of healthcare providers, from multiple hospital health systems, to individual medical practitioners seeking partners and associates. Following are the comments of Russell Dunnum, M.D., who retained Merritt Hawkins & Associates to assist him in the recruitment of an Occupational Medicine physician.

“I reviewed the qualifications and background of several physician search firms and selected Merritt Hawkins & Associates based on their experience, reputation, and the professionalism and knowledge of their marketing representatives. I required assistance because I was too busy to conduct the recruitment process myself and felt I needed the resources of a well known search firm to identify the most qualified and appropriate candidates.”

“As it turned out, Merritt Hawkins & Associates did a great job. Within two days, they were sending me candidate CV’s to review. I was particularly impressed by the thoroughness of their screening process. Of the physicians they spoke to, perhaps 20% were passed on to me for review, so that I only had to consider very qualified and well matched candidates. The speed with which they identified candidates and the depth of their services greatly impressed me. They really were instrumental in both finding candidates and directing the entire process through to a favorable conclusion.”

“I am about to engage in another search with Merritt Hawkins & Associates’ assistance and I would certainly recommend them to my peers or to other healthcare professionals.”

