



Client Assessment

Atlanticare Pomona, NJ

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Over the last 20 years, Merritt Hawkins & Associates has developed a physician recruiting process that is the most thorough and the most effective in the industry. In the following client assessment, Nancy O'Connell, Director of Physician Services with Atlanticare in Pomona discusses Merritt Hawkins & Associates recruiting system and compares it to other physician recruiting companies with which she has worked.

"We initially contacted Merritt Hawkins & Associates with two physician recruiting needs – Trauma Surgery and Neurosurgery."

"Both of these were challenging searches based on the limited candidate pool and based on our geographic location, which is not always the first choice among physicians."

"However, Merritt Hawkins & Associates reacted extremely well to these challenges and was very swift in responding to our needs. The firm was very efficient and displayed excellent follow up. In addition, the quality of the candidates they put forward is a definite strength."

"The services provided by Merritt Hawkins & Associates - particularly the initial search assessment (the site visit) and the candidate screening process - are superior to the search firms we have used in the past."

"I would certainly refer Merritt Hawkins & Associates to others, and have already recommended them to one of our tertiary partners."

