



Client Assessment

Good Samaritan Hospital Los Angeles, CA

Thomas W. Baumann
Director of Physician Development
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In the course of developing working relationships with our clients, Merritt Hawkins & Associates is pleased to receive letters indicating that we have performed up to expectations. Following is text of one such letter received from Thomas Baumann, Director of physician Development of Good Samaritan Hospital.

“Dear Mr. Merritt:

Though I have spoken to representatives of your company over the last several years, I have not had the opportunity of working directly with Merritt Hawkins & Associates on physician recruitment until recently.

I have been impressed in the past by your firm’s consulting services in the area of medical staff planning. I was curious to discover if your firm could both consult on physician staffing and also execute a recruitment plan. I am pleased to report that this is indeed the case, based on excellent results your company has achieved in physician recruitment to date.

Generally our policy is to recruit physicians through our own resources, but the urgent nature of several recent recruitment needs caused us to retain your firm’s services. The performance of the Merritt Hawkins’ consultants assigned to our account has been exceptional. The communication, follow-through and professionalism displayed have been outstanding. We have also been very pleased by the quality of candidates we have seen and the timely manner in which results have been achieved.

Having thorough reviews and profiles of the candidates has been very useful, and the comprehensive services your firm has provided have taken a considerable work load off our shoulders.

I have already referred Merritt Hawkins & Associates to others and am pleased with our continued association.”

