



Client Assessment

Hattiesburg Clinic Hattiesburg, MS

William C. Allen, Jr.
Senior Assistant Administrator
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Merritt Hawkins & Associates seeks to be a long term resource for our clients. Over the course of the last 14 years, Hattiesburg Clinic, one of the most respected healthcare providers in Mississippi, has turned to us for assistance on challenging search assignments that require additional resources and expertise. Below are comments of Hattiesburg Clinic's Senior Assistant Administrator, William C. Allen, Jr.

“Approximately 14 years ago, we had a hematologist-oncologist who was planning to retire and we needed to develop a succession plan to ensure a smooth transition. I had read an article written by a Merritt Hawkins & Associates executive regarding best practices for recruiting specialists. We required a firm with strong expertise in this area, and in a meeting with the firm's marketing representative we felt Merritt Hawkins & Associates had the knowledge and expertise to get the job done.”

“Merritt Hawkins & Associates was able to assist us in recruiting a physician, who became a member of the clinic's board and who has been a key figure for us both clinically and administratively. He is still practicing with us and has been a pioneer in bringing hematology-oncology services to a major region of our state. In fact, this physician was instrumental in helping us attract three additional hematologist-oncologists who now form an important center of excellence for our clinic.”

“In the intervening years we have turned to Merritt Hawkins & Associates when we need outside recruiting assistance. I receive constant communications from the numerous search firms that have jumped into the market lately, but we maintain our focus with Merritt Hawkins & Associates. The professionalism and tenacity of their consultants allows them to structure search assignments effectively and carry them to resolution. I would certainly recommend that other organizations consider the firm as a primary resource in physician recruitment.”

