



Client Assessment

Fremont Area Medical Center Fremont, NE

John Hughes, CHE
Vice President Professional Services
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From its inception in 1987, Merritt Hawkins & Associates has been committed to assisting health facilities in rural areas with their physician staffing needs. Though we now work in communities of all sizes, our commitment to rural healthcare delivery remains strong. In the following assessment, John Hughes, Vice President Professional Services of Fremont Area Medical Center, Fremont, Nebraska, describes how we were able to assist his facility, which serves a rural area, with the recruitment of an otolaryngologist.

“Though we are located within reasonable distance of Omaha, our facility still serves a rural area. Our challenge to Merritt Hawkins & Associates was to find a qualified otolaryngologist willing to establish a solo practice and adapt to a rural lifestyle.”

“In meeting with the firm’s consultants, I was impressed with their frankness and their thorough approach. I thought they were realistic in their assessment of our situation and that they established a clear methodology so that there would be no surprises. After outlining their approach, they proceeded to follow the plan as it was drawn up and to do what they said they were going to do. Merritt Hawkins & Associates has a solid reputation which appears to be justified by the results achieved so far.”

“I have been very satisfied to date and have engaged the firm for another search, which provides a clear indication of how I evaluate their services.”

