



## Client Assessment

### Brainerd Medical Center Brainerd, MN

Curt Nielsen  
Administrator  
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**Merritt Hawkins & Associates works to meet clients needs, serving as an ongoing recruiting resource for clients who request continuing help and assisting other clients on an as-needed basis. In the following assessment, Curt Nielsen, Administrator of Brainerd Medical Center in Brainerd, Minnesota, discusses how the center partnered with Merritt Hawkins & Associates on a particularly challenging search.**

“Our need was for a qualified oncologist, which can be a difficult search in today’s market, where shortages of specialists are pervasive. We were very pleased with the performance of Merritt Hawkins & Associates and our recruiting consultant.”

“The firm was very professional in its interaction with our physicians, staff, and with candidates. Our consultant combined an effective combination of the necessary sophistication to relate to candidates and to be credible, with an ability to connect on a personal level. The candidate Merritt Hawkins & Associates found for us is a very good physician who I believe will fit in very well within the practice community.”

“In addition, the search was completed in a rapid time frame.”

“Should we have an occasion to partner with a retained firm again, Merritt Hawkins & Associates will certainly be the first one I contact.”

